**SHRI MANOJ R. SHAH**

President

AIPMA

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Friends,

First and foremost, congratulations to the **Export Team led by Shri Arvind Mehta** for compiling this **gigantic and one-of-its-kind export study** - a comprehensive reference document covering **21 countries**, which is sure to be a valuable asset for the entire **Plastics Industry.**

**The All India Plastics Manufacturers' Association (AIPMA),** established in **1945,** is the oldest and largest apex body serving the Indian Plastics Industry - now proudly in its **79th year** of dedicated service. With nearly **90% of the industry comprising MSMEs**, AIPMA continues to work tirelessly to uplift and empower the sector.

AIPMA has a **Pan India presence**, with regional offices, dedicated staff, and a strong leadership team including Vice Presidents and **40 Honorary elected members** actively heading its wide spectrum of services and initiatives.

**Key Focus Areas:**

* Government Advocacy: Issues like anti-dumping duties, import duties on finished plastic products, BIS standards, FTAs, MSME concerns, and non-tariff barriers.
* **Pre-Budget Representation:** Notably, AIPMA was recently invited by the Ministry of Finance for a direct interaction with **Hon'ble Finance Minister Smt. Nirmala Sitharaman.**
* **Engagement with Ministries:** AIPMA maintains active dialogue with key ministries such as DCPC, MoEF, Commerce & Industry, Finance, and MSME, and is effectively pursuing initiatives like the **Plug-and-Play scheme and TUF.**

**Export & Import Substitution Cell**

A dedicated office at AIPMA has undertaken an in-depth study to boost exports and encourage local manufacturing of imported products.

* Targeting 4X growth in exports of finished plastic goods over the next 3 years
* Study covers 21 countries to identify key export opportunities
* An Export Cell is being set up to guide members on What, Where & How to export

**Import Substitution Initiative**

AIPMA's focused study identifies opportunities to curb ₹40,000 Cr+ worth of imported low-cost plastic products - a major scope for Indian manufacturers to replace these with locally made alternatives.

**Three Key Exhibitions by AIPMA**

* **Plastivision India 2027 (21st – 25th January, 2027)** – World's 4th largest plastics show in Mumbai
* **2nd GCPRS (17th - 20th June, 2025)** – India's first Govt-initiated show on Recycling & Sustainability
* **PLASTIWORLD 2026** – Global exhibition focusing on exports & imports of plastic products

**Industry Services & Activities**

* Job Fairs, Seminars, Webinars, Conferences, Delegations
* Plastics News – Readership of over 1 million global decision-makers
* Networking with 100+ Indian & 10+ foreign plastics associations
* Digital Library & Data Centre – In line with Govt of India's initiatives
* Membership & Certificate of Origin services
* Environmental Cell – Supporting EPR and OCS compliance

**Trade Delegations**

Organized visits to leading international shows like Chinaplas, K, and NPE

**AIPMA’s AMTEC (Arvind Mehta Technology and Entrepreneurship Centre)**

A Centre of Excellence for Plastics Product Innovation & to promote high quality industrial services and Technology for rapid growth of plastics and its applications AMTEC is poised to help the MSME's in overall development and reducing production time. AMTEC give training, graduate them and employment them as well

**Tool, Mould, Product Design**

Knowledge partner: Siemens

Knowledge partner: CAD CAM Galaxy

**Autodesk AutoCAD**

**Fusion 360**

**3ds Max**

**3D Printing - Basic**

Knowledge partner: AMTEC

**3D Printing - Advance**

Knowledge partner: 3D Systems

**Reverse Engineering & 3D Scanning**

Knowledge partner: ZEISS

**Plastic Packaging**

**Industrial Management Programmes**

Knowledge partner: SSA Business Solutions

**Hot Runner Systems**

Knowledge partner: Yudo

**Recycling**

Knowledge partner: NEPRA and Ishitva

Let us move forward with a shared vision to elevate the Indian plastics industry to new global heights - United in purpose, driven by Innovation, and Committed to Excellence.

Warm regards,

**Manoj R. Shah**